

CORRY HIDE & FUR COMPANY

"THE HOUSE OF RESULTS"

IMPORTERS, EXPORTERS AND
DEALERS IN

RAW FURS
WOOL
GINSENG
HIDES
CALF SKINS
AND TALLOW



THE FINEST AND BEST EQUIPPED FUR HOUSE IN THE WORLD

CABLE ADDRESS:

CORRYCO, CORRY, PA.

**WE GUARANTEE ABSOLUTE
SATISFACTION**

All shipments of furs will be held separate, and if our returns are not satisfactory, we will return furs to shipper promptly, charges prepaid. Absolute satisfaction is guaranteed on every transaction with us. You can't lose on any deal with us.

**GIVE US YOUR REPLY, IF ANY IS NEEDED,
ON THE BACK OF THIS LETTER.
IT WILL SAVE DELAY.**

DICTATED BY **MJB** STENO. **EJB**

CORRY, PA., U. S. A., Nov. 25, 1912.

Dear Shipper:-

We take much pleasure in again handing you our latest price list on furs and hides and trust you will give it careful study and attention.

Last season we enjoyed the best year we have ever had since we have been in the fur trade. We were able to satisfy more shippers than in any season we have been in the business. Never in a single season did we receive so many flattering letters of recommend.

WE APPRECIATE THIS MORE THAN WE CAN SAY. We wish it were possible for our Mr. Berliner to personally call at your house and thank you for the generous patronage bestowed on us by you in the past.

Of course we cannot do this any more than Woodrow Wilson can personally call and thank all who voted for him.

But we can say this to you: Our motto this season, as always, will be, "BETTER RETURNS AND SOONER."

And all shipments are made to us on the strict guarantee that we must please you or return your furs charges prepaid. No shipper can lose a CENT by trying our market.

But there's another side. Though we have satisfied multitudes of shippers we realize we did not please all. Always there are some dis-satisfied ones.

To these we say: If you have a grievance, real or fancied, write it to us plainly on the back of this letter so we will have our letter and yours together. Mail it at once and we promise to adjust anything within reason to get and keep your good will whether or not we get your fur.

Finally we say to you: This promises to be the greatest season ever known. We shall post you often, perhaps twice a month. All we ask in return for this is your fur, for which we guarantee you MORE than you can get elsewhere or the fur back at our expense. Can we do more?

Yours truly,

CORRY HIDE & FUR CO.,

Zionsville Pa

Dear Sir:-

Received your letter and will state at once that I will not ship my furs to you unless you pay me what I lost in sending them to you. ^{last year} I only shipped them to you because I wanted to ^{know} how much you would pay. I lost (35) on each shipments and had four shipments. But I had more furs I then sent them to Belt Butler Co. where I will now ship my shunks, minks and muskrats. I also lost 15 on that shipment of hide. But if you sent me what I want I will hereafter send them to you and also convince my fellow companions who are about five to ship to you Hoping to hear from you soon. Keep me posted.

Yours respectfully

Paul Bergstreser

Lehigh Co.

Penna.

answer soon or I will ship them to Belt Butler I have a shipment.

P.S.

ZIONSVILLE PA

4 shipments.	35 shipment lost =	1.40	
1 " " skin.	50 " " " =	50	
		1.90	lost all together.

Received from Belt Butler Co.

3 shipments of all furs but will mention musk

#1.25 for 2 muskrats but only received from

you. 75 lost 50 by only want .35 back on each

shipment and .50 for hide

answer very quickly